



# A Success Story

Isabelle is just one example of thousands of children who have passed through the classrooms of FFCDC to go on to successful futures. It is because of the investment you and the entire community have made in these children that we are able to share with you Isabelle's success and more.



Originally from Port-au-Prince, Haiti, Isabelle Tersio moved with her family to the United States when she was three years old. She was enrolled at Florence Fuller Child Development Centers (FFCDC) as a preschooler where she spent two years learning English and preparing for kindergarten.

Isabelle entered Boca Raton Elementary School and by first grade was tested and deemed gifted. In the FFCDC afterschool program, she participated in karate, ballet, Girl Scouts and also developed a love of basketball. In fourth grade, she became "principal for a day" as a reward for her perfect 6 on FCAT Writes, and in fifth grade she served as captain of the safety patrols.

Moving on to Boca Raton Middle School, she was a member of the Pre-Med Academy, and the Math Academy. Her achievements also allowed her to take five high school honors classes while still in middle school.

As a member of the school and jazz bands, Isabelle was named first chair oboe and played the saxophone as a second instrument. During her "spare" time, Isabelle won county districts in track and was a leader for her basketball team.

Isabelle's greatest challenge came in ninth grade at Boca Raton High School. Following the first day of school, she was in a terrible car accident leaving her family members injured and Isabelle with a lacerated kidney. Recovering in ICU, she managed to convince her doctor to allow her to attend school instead of being home-schooled on one condition – she would have to be in a wheelchair.



Now 17 years old, Isabelle has passed six AP exams, was named AP Scholar with Distinction, and is in the top 2% of her class with a GPA of 3.98 cumulative. Recently, Isabelle's dream of becoming a pediatric surgeon became possible with a \$250,000 award from the Leonore Annenberg College Scholarship Fund. Nominated for the scholarship by the Council for Educational Change, Isabelle was one of ten students nationwide recognized for her exemplary academic performance, remarkable leadership skills and commitment to her community.



Isabelle says it best, "It is difficult to express my meaning of success without looking back on my childhood and the opportunities given to me to build a strong foundation. My parents, Betty (a teacher at FFCDC) and Alex Tersio, sacrificed everything they had in Haiti to make a better life for me and my sister, and we feel that it is absolutely necessary for us to work hard in school in order to show our gratitude for all that they have done. Personally, I define success as my productivity level, my best version of me possible while still enjoying life, as well as the amount of joy I bring when I am able to give to others what has been given to me."

2012 gifts continued

**\$1,000 - \$2,499**  
Mr. & Mrs. Jon Bloom  
Elysa Kupferberg  
(BNY Mellon Wealth Management)  
Boca Raton Firefighter & Paramedic Benevolent Fund, Inc.  
Boca West Country Club  
Boca West Country Club Board of Governors  
Mr. & Mrs. Gary Braun  
Broken Sound Women's Club  
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Mr. Steve & Dana Brown  
(Brown's Interior Design)

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Mr. Jim Egleston  
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Ms. Tatiana Faurer  
First Presbyterian Church of Delray Beach  
Dr. & Mrs. S. Raymond Gambino  
George Snow Scholarship Fund  
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Mr. & Mrs. Jay Katari  
Mr. & Mrs. Scott King  
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Mashkin Family Foundation  
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Minkoff Company, Inc.  
Morgan Stanley Annual Appeal  
Morgan Stanley Smith Barney  
Mrs. Marcia Moser  
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Nations Health  
Ms. Stacy Needell  
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Slattery and Associates  
Slomin Family Center  
Mr. Jason Smith  
Sorooptimists International of Boca Raton/Deerfield Beach  
Spirit of Giving Network  
Mr. Richard H. Stern  
Ms. Holly Strogoff  
The Haven  
The Milton & Marilyn Safenowitz Family Foundation  
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Mr. Francisco Torres  
Toshiba Business Solutions FL/GA  
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Ruti Bell and Family  
(Twins Hospitality, LLC)  
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Mr. & Mrs. John A. Wood  
YMCA of South Palm Beach

**\$500 - \$999**  
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Banyan Air Service  
Bay Brach Foundation  
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Boca Helping Hands  
Boca Raton Little League  
Boca Raton Museum of Art  
Boca Raton Symphonia  
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Junior League of Boca Raton  
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Mr. Mark Meran  
Mercedes Benz of Delray Beach  
Mr. & Mrs. Ralph Mesa  
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Plastridge Agency, Inc.  
Dr. Steve Posovsky  
Republic National Distributing Company  
Mr. & Mrs. Robert Robes  
Mr. & Mrs. Adam Sandow  
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Mrs. Elaine E. Seeds  
Ms. Liz Shapiro  
Mr. & Mrs. Jared Shaw  
Mr. Todd Skelton  
Mr. & Mrs. Robert Stacy  
Mr. & Mrs. Donald Sussman  
Temple Beth El  
Ms. Kelly Thill  
Mr. & Mrs. John Whelchel  
Mr. Tom White



## OUR MISSION

Making a difference through education for economically challenged children and families to build a positive future in our community.



# 2012

# ANNUAL REPORT

## OUR VISION

Striving for excellence as a progressive Child and Family Center, while being the catalyst for change that positively impacts our community at large.



Dear Friends,

**SUCCESS** has a different meaning for all of us, whether personal or professional. For more than four decades, Florence Fuller Child Development Centers (FFCDC) have welcomed many forward-thinking visionaries with their dreams of investing in a child's future. Within this Annual Report, we will share some remarkable SUCCESSES that have changed the lives of children and families.

Our future depends on the health and well-being of our next generation. When we invest in children and families, the **Return on Investment** is a lifetime of productive, responsible citizens contributing to a healthy community. This past year has brought tremendous challenges for our families who depend on services FFCDC provides. Due to the extraordinary support of our dedicated Board of Directors, donors, staff, and volunteers, FFCDC has continued to realize successes by improving program services and experiencing agency growth.

During this past year we have employed a full-time social worker to expand our family services department. We have significantly grown our volunteer program and have inaugurated a mentoring program to provide tutoring for our afterschool elementary age children. In addition, we increased the number of teachers who have Bachelor Degrees and we are working toward attaining more teachers with advanced degrees. These enhancements ensure that FFCDC remains the most innovative and effective community organization meeting the diverse needs of children and families in our neighborhood.

In this annual report we have compiled a few endearing SUCCESS stories to inspire and validate the highest return on YOUR investment in FFCDC. It is with great pride that we invite you to read and learn how Florence Fuller Child Development Centers matter to our children, our community and our future!

**Lynn Hover**  
Board President

**Ellyn Okrent**  
CEO

To give of one's self, to leave the world a bit better, whether by a healthy child, a garden patch or a redeemed social condition - this is to have succeeded. - Bessie Anderson Stanley



Trevor and Christina Irving, attended Florence Fuller more than 15 years ago. Their mom called recently to brag about their successes, "Trevor graduates today. From FFCDC to the University of Central Florida with an MBA! Christina will graduate in 2013 with her BA in Multimedia Studies from FAU."

## 2012 BOARD OF DIRECTORS

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Bernard Finkelstein

**VICE PRESIDENTS**  
Kathy Adkins  
Jay Foreman  
Lynn Hover

**SECRETARY**  
Mark J. Scheer

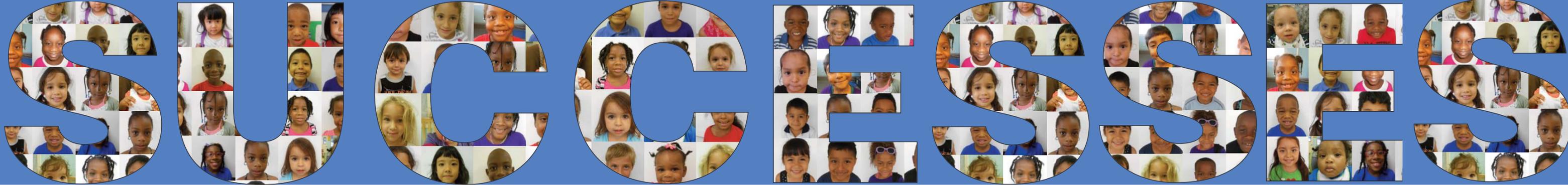
**TREASURER**  
Mark Tabor

**PARTICIPATING PAST-PRESIDENTS**  
Thomas Ehrbar II  
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Sheena Benjamin-Wise  
Nancy Brown

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Amy Kazma  
Lisa Parks King  
Elyssa Kupferberg  
Neil Meany  
Holly O'Neill  
Ro Rabozzi  
Cornelius Riley  
Robert Robes  
Yulieth Rodriguez  
Carrie Rubin  
Jon Sahn  
Jason Solodkin  
Patty Soltis  
Francisco Torres  
Rhoda Warren  
Carol Woods  
Denise Zimmerman  
Sol Zoberman

Contributions to our annual fund have an immediate impact on our children. Your gift, joined with the gifts of others, changes the lives of at-risk children and thereby strengthens our community in the future. Every gift regardless of size counts. What matters most is the act of giving!



## Our Programs Provide:

- Infant and Toddler Care:**  
140 children, ages 6 weeks to 35 months, learn through play while achieving developmental milestones.
- Preschool and Pre-Kindergarten:**  
225 children, ages 3-5, prepare to succeed academically, socially, and physically in Pre-Kindergarten and in life.
- Afterschool Care and Summer Camp:**  
300 elementary school aged children are offered a full array of age appropriate learning opportunities designed to improve math and reading skills, as well as enrichment and recreational activities aimed at developing character and ensuring future long term success.
- Nutrition:**  
Well-balanced meals and snacks emphasizing healthy eating habits and providing two-thirds of a child's daily nutritional requirements.
- Health and Wellness:**  
Screenings for general health, vision, hearing, disabilities, and dental needs. The Perper Mildly Ill Clinic serves children so parents maintain employment.
- Family Support:**  
Includes parent education classes, individual and family therapy, assistance with obtaining economic assistance, financial literacy education, job training, resumé writing, and referral services.

## FFCDC Believes in The Heckman Equation

Nobel Prize winning University of Chicago Economics Professor James Heckman's work demonstrates the great gains to be had by investing in early and equal development of human potential.

### + Invest

Invest in educational and development resources for disadvantaged families to provide equal access to successful early human development.

### + Develop

Nurture early development of cognitive and social skills in children from birth to age five.

### + Sustain

Sustain early development with effective education through to adulthood.

### = Gain

Gain a more capable, productive and valuable workforce that pays dividends to America for generations to come.



Josh McMann, 16, went through every program at FFCDC and is now an active volunteer at the East center. A former class president, Josh is enrolled in four honors level classes next semester and maintains a 3.1 GPA. He has been named Mr. O.H. (Olympic Heights), is the quarterback on the football team and placed 3rd in wrestling at the FAWA State competition. Josh plans to attend UCF or FAU to become a teacher.

## 2012 Accomplishments:

- 95% of the infants and toddlers** showed improvement in more than one area of development.
- 86% of 126 Pre-K graduates** passed the school readiness test administered during the beginning of their kindergarten year.
- 98% of our afterschool/elementary age children** were promoted to the next grade in school.
- 225 children** received vision, hearing and dental screenings.
- 22 donor families and corporations** joined the Adopt-a-Class Program which brings hands-on enrichment activities to the classrooms.
- 815 guests** attended Men With Caring Hearts and the Wee Dream Ball, FFCDC's signature events, raising more than **\$570,000**.
- 89 community volunteers** contributed 1837.5 hours to the centers greatly expanding our resources for the children and families.
- 20 volunteer mentors** established one-on-one tutoring programs for school age children.
- Received highest rating (4 stars)** for a nonprofit from Charity Navigator.



Charlemose Mode, FFCDC parent, earned her BA in Public Management from FAU while her children attended FFCDC. Her future plans are to get her Master's Degree in School Leadership. Charlemose says, "While my children were cared for, I was successfully bettering my family and got my education because I had a good place to leave my children."

## Our Foundation

Florence Fuller Child Development Centers rely heavily on the private support from our community. Along with many extremely generous donors, we believe that the best return on investment is ensuring that our most needy young children have the opportunities they need for a life- time of success. This support helps bridge the gap between our government funding, the amount our parents are able to pay, and the actual costs essential to providing quality educational and enrichment programs.

The Florence Fuller Child Development Foundation, Inc. was created in 2002 to provide for the long-term support of the Centers. Your gift to the Foundation ensures that our children gain the necessary skills required for their future successes and their families are safe, stable and positive contributors to our community.

**Please consider the Florence Fuller Child Development Centers in your will or estate plan.**

**Bernie Finkelstein,**  
Foundation President

For a copy of our audited financial statement, please call 561-391-7274.

[www.ffcdc.org](http://www.ffcdc.org)

## Financials:

### Statement of Activities:

Support & Revenue	
Government Grants	\$2,683,762
Non-Government Grants	\$248,924
Contributions - Private Sources	\$924,868
Special Events	\$733,114
Program Service Fees	\$866,629
Other Income	\$51,591
Thrift Shop	\$353,914
<b>TOTAL SUPPORT:</b>	<b>\$5,862,802</b>

### Expenses:

Program Services	
Support Services	\$4,351,383
Management & General	\$357,739
Special Events	\$224,425
Fundraising	\$212,836
Other Expense	\$26,949
Thrift Shop	\$290,052
<b>TOTAL EXPENSES:</b>	<b>\$5,463,384</b>

Income from Operations before Depreciation Expense	\$399,418
Less: Depreciation Expense	(\$181,228)
Income (Loss) From Operations	\$218,190

Extraordinary Income:	
Restricted Pledge Receivable	\$0
Unrealized Gains on Investment	\$83,032
Increase in Net Assets	\$301,222

To compute expense % add back depreciation	
Total Expenses	\$5,463,384
Total Depreciation	\$181,228
	<b>\$5,644,612</b>

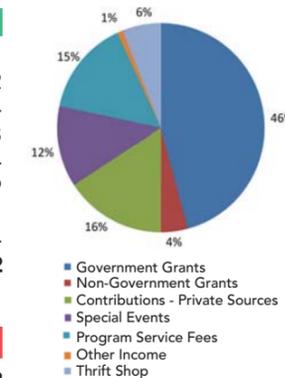
### Statement of Financial Position:

Assets	
Cash & Cash Equivalents	\$428,427
Other Current Assets	\$588,483
Investments	\$1,752,228
Property & Equipment Net	\$2,748,669
Other Assets	\$21,196
<b>TOTAL ASSETS</b>	<b>\$5,539,003</b>

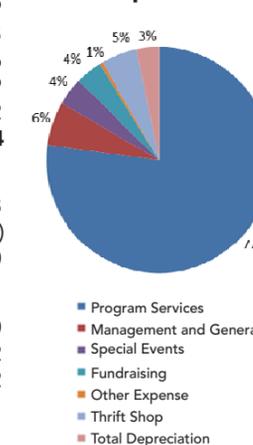
Utilities & Net Assets	
Current Liabilities	\$481,622

Net Assets	
Temporarily Restricted and Unrestricted	\$4,647,381
Permanently Restricted	\$410,000
<b>TOTAL NET ASSETS</b>	<b>\$5,057,381</b>

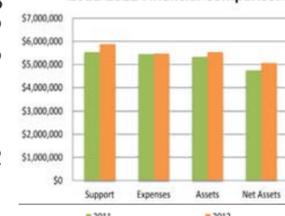
### Support & Revenue



### Expenses



### 2011-2012 Financial Comparison



## 2012 Gifts Provided:

**\$300,000 +**  
Mr. & Mrs. Harold Perper  
**\$100,000 +**  
Eleanor Stolle  
**\$50,000 - \$100,000**  
E. M. Lynn Foundation  
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Charitable Foundation  
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Florida Club Managers  
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Charitable Foundation  
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Kazma Family Foundation  
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Mr. & Mrs. Marvin Rubin  
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AVM L.P.  
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Mr. Craig Bernstein  
Boca Raton Regional  
Hospital Foundation  
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Mr. David Kohn  
Mr. & Mrs. Francis Feeney  
Ms. Peggy Henry  
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Dr. Richard Lee  
Libra Foundation, Inc.  
Maserati of Fort Lauderdale  
Morgan Stanley Foundation  
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Mr. & Mrs. Michael Rothberg  
Ms. Carrie Rubin  
Schmidt Family Foundation  
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Sun Capital Partners Foundation  
Sun-Sentinel Children's Fund  
The Toy Industry Foundation  
Mr. Cliff Viner  
Ms. Jill Viner  
Mr. & Mrs. David Wallace  
Wells Fargo Foundation  
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BJ's Charitable Foundation  
Boston Red Sox Foundation  
Christine's Hope for Kids

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Mr. & Mrs. Bernie Finkelstein  
Mr. & Mrs. Brian Finocchiaro  
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Jarden Consumer Solutions  
John & Nellie Bastien  
Memorial Foundation  
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Dr. & Mrs. Evan Packer  
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Mr. & Mrs. Robert Printz  
Publix Super Markets Charities, Inc.  
Raymond George &  
Ruth Bitner Fisher Foundation  
Share Our Strength  
Mr. & Mrs. Allan Sheres  
Mr. Sam Spiegel  
TJX Foundation  
Agnes Wallace  
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Broad and Cassel  
Clifford Viner Family Foundation  
Dr. Luisa Cueto & Ms. Shelley Cueto  
Mr. & Mrs. Charles Deyo  
Mr. Jason Solodkin (FDR Financial Group)  
Mrs. Mary Anna Fowler  
Mr. & Mrs. Lee Greenspon  
Jacob S. Zweig Foundation, Inc.  
Jefferson L. Ford III Memorial Foundation  
Mr. & Mrs. David Kantor  
LSAC  
Macy's  
Miami Dolphins Foundation  
Holly O'Neill (*Miller & O'Neill, P. L.*)  
Proskauer Rose, LLP  
Sandelman Foundation  
Whole Food Market  
Ms. Jennifer Zeuner  
**\$1,000 - \$2,499**  
1st United Bank  
Addison Reserve Women's Club  
Mr. Phil Albaun  
Allstate Foundation  
Allstate Giving Campaign  
Ms. Stacy Atwater  
Mr. & Mrs. Greg Babij

more gifts on back